**Additional Role Specific Information**

## POST: Assistant Director

Children & Family Services

*In line with our strategic plan, work alongside the Senior and Executive leadership team to realise our ambition to reach more children and young people with innovative solutions to the challenges they face, to prevent adverse childhood experiences, support recovery from trauma and keep children where they are safe and loved.*

*Work alongside local and national services, colleagues and partners to research, develop and co –produce services and supports that meet the needs of the children, families and communities we work alongside. Undertake research around need, what works, service design and co- production methods to ensure that our response to the needs of the children and families we support is of the highest quality and protects and fulfils their rights.*

*Work collaboratively with organisational colleagues in particular business development and fundraising colleagues to identify opportunities to develop partnerships, grow sustainable income, increase reach and improve our impact, to deliver our local and national priorities.*

*Identify new opportunities for partnership at local and national level with organisations and partners that share our vision and values and where we can complement and add value to their approach for greater system shift and transformation for children and families. Work with colleagues across the organisation to design and test ideas and grow our capacity for innovation and development that is based on the needs and voices of children and families.*

Additional Key Result Areas

Lead agreed areas of innovation, partnership development and income generation

Lead project management to ensure delivery of key priority areas of innovation and development

Lead and support to income generation teams to maximise delivery of strategic priorities in “reach, impact and quality”

Provide leadership, direction and support to income generation teams in securing current and new sustainable funding sources

Additional Requirements

*Please add to the table below any additional role specific, experience, knowledge, skills, competencies, or other requirements not covered in the standard Person Specification for this role.*

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| **AREA/COMPETENCY** | **ESSENTIAL** | **DESIRABLE** |
| **Work Related Experience** | * Income generation * Strategic planning * Developing strategic networks | * Project Management * Innovation |
| **Knowledge** | Local and national Government decision making  Transforming systems |  |
| Work Related Skills/Competencies | * Income generation * Strategic thinking and planning | * Project, programme management * System leadership |
| **Other** |  |  |